



# HEALTHCARE COMPANY MOVES TO THE CLOUD

Without skipping a beat

This healthcare company turned to AIS for help in selecting the right cloud and making the migration. AIS recommended the Microsoft cloud and quickly executed in four areas:

- **Set up an application infrastructure in Microsoft Azure.** We established a cloud domain and migrated Citrix XenApp, a critical custom invoicing application, and Microsoft Dynamics CRM to Azure.
- **Set up Microsoft Office 365.** We deployed more than 500 seats in Office 365, moved all employees to cloud email, and migrated email and documents to Exchange Online and One Drive for Business.
- **Deploy Microsoft Intune** to gain mobile device management capabilities and give employees secure mobile access to company files while locking those files to others.
- **Provide managed services.** AIS assumed responsibility for managing their entire cloud landscape.

## Challenge

A healthcare provider was sold by its parent company and needed to quickly move its IT assets into a FISMA-compliant hosting environment with no interruption to the business.

## Solution

AIS migrated critical applications to Microsoft Azure, deployed Microsoft Office 365 productivity services for our customer's 500 employees, and used Microsoft Intune to provide secure mobile device management.

## Results

Our healthcare customer was up and running in the Microsoft cloud in just six months. It avoided the cost of building and staffing its own datacenter, enhanced security, and increased business agility.

## Meet deadline and compliance requirements

AIS accomplished all the above tasks in about six months, meeting our customer's deadline and allowing them to keep its business running smoothly through the acquisition. AIS also met their requirements for FISMA compliance, including the requirement for U.S. citizen technical support staffing.

## Avoid huge costs

By using Azure, our customer avoided the significant cost of building and staffing its own datacenter. Plus, it freed its IT staff of mundane infrastructure management work so it could focus on higher-value projects.

## Enhance security

With Intune, they enjoy a more secure mobile environment, and the native security features of Azure strengthen the security of their applications and data.

## Increase agility

In the cloud, this healthcare company has greater agility and an ability to innovate faster because of the ability to spin up compute, storage, and other resources much faster than it could previously.

### Seeking similar outcomes?

Learn how AIS can help you implement technology solutions that deliver real business results.

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